



Oct 8 2009  
11:23AM

# EXHIBIT 16

**Shah, D.M.(Dipak)**

**From:** Stockman, Tom J  
**Sent:** Monday, September 25, 2000 1:18 PM  
**To:** Shah, D.M.(Dipak)  
**Subject:** Re: Post-MTBE production : Send all isobutylene to Alky 2



William D Sleeper  
09/20/2000 01:52 PM

To: Tom J Stockman/Beaumont/Mobil-Notes@Mobil  
cc: Fabian V Gabrysch/Beaumont/Mobil-Notes@Mobil, Dolye E Erickson/Beaumont/Mobil-Notes@Mobil  
Subject: Post-MTBE production : Send all isobutylene to Alky 2

Tom,

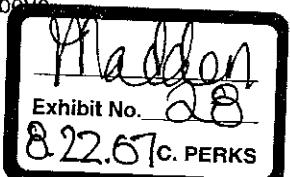
As discussed during the FCC YES study and subsequent evaluations, here's a rough summary of the requirements to revamp Alky 2 to process all the isobutylene currently converted into MTBE in addition to the planned "Increase Alky 2 refrigeration" and "Add additional reactor" projects :

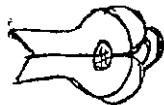
**Assumptions :**

Base rate 15,500 KBD  
Expansion 6,800 KBD  
Future 22,300 KBD

**Scope :**

Add additional 6000 B/D Exxon Autorefrigerated Unit  
Add new 3500 hp motor driven compressor plus vapor line to compressors  
Add ~35 MMBTU/hr worth of cooling by air coolers for new refrigeration compressor plus foundation / structure  
Revamp the MTBE D1 tower to be a deisobutanizer  
Possibly convert D103 or new tower for additional DeBut capacity or D1 sidedraw for nC4 (with product / IC4 recycle pumps)  
Possibly add additional coalescer / caustic scrubber / water wash  
Replace olefin feed pumps  
Replace isobutane from field pumps  
Add additional DeBut bottoms pump  
Replace effluent pumps  
Replace DIB feed pumps  
Replace refrigeration recycle pumps  
Possibly increase feed / effluent surface area or refrigeration receiver / effluent area  
Increase tankage for fresh and spent acid plus line capacity between refinery and Arch chemical  
Replace relief valves / control valves as required  
Increase capacity of blowdown system, blowdown drum, offgas scrubber, degasser and associated pumps  
Power / Substation to provide incremental power requirements for compressor and pumps listed above





BM Alky

$\approx 15.5 \rightarrow 21$

25 M<sup>3</sup> h Alky expansion  
(Needs definition)

~~3 M<sup>3</sup> forward Refrigeration~~  
Going ~~8 M<sup>3</sup> - Nitrogen~~ Reactor } Acid saving  
8 M<sup>3</sup> Octane Improvement

PMI  $\rightarrow$  1 wt% O<sub>2</sub> gasoline - Mexico

### Chemicals

- 500 M<sup>3</sup>/b iC<sub>4</sub> = goes to Butyl rubber in US
- 30 M<sup>3</sup>/b on 68 (\$/B)

### RVP differences

CONFIDENTIAL MATERIALS

XOM-MDL1358hExxonDTU-0037915

PIMS MODEL SOLUTION SUMMARY REPORT  
 ExxonMobil Beaumont Refinery  
 MODEL: MTBEPHASEOUT Study  
 2000 Crude Prices for 2004

	2005 w LSM									
	Project Facilities	O2 Mandate, MTBE Banned	Self Refinery MTBE	Build IsoOctene Unit	Alky Expansion	No O2 Mandate, MTBE Allowed	Mandate, MTBE Banned	Build IsoOctene Unit	Alky Expansion	
O2 MANDATE	YES	YES	NO	YES	YES	NO	NO	NO	NO	
MTBE USED	YES	NO	NO	NO	NO	YES	NO	NO	NO	
ETHANOL USED	NO	YES	YES	YES	YES	NO	YES	NO	NO	
MTBE PLANT CONVERTED	NO	NO	NO	YES	NO	NO	YES	YES	YES	
CASE NO:		1.0	2.0	3.0	4.0	5.0	7.0	9.0	10.0	11.0
OBJ FUNC, k\$/D	4527.5	4445.8	4512.2	4493.8	4484.4	4528.6	4439.1	4492.1	4462.0	
OBJ FUNC, MS/YR	1652.5	1622.7	1647.0	1640.2	1636.8	1652.9	1620.3	1639.6	1635.9	
Delta OBJ FUNC, MS/YR	BASE	-29.8								
Delta OBJ FUNC, MS/YR	Base				17.5					
Delta OBJ FUNC, MS/YR	Base					14.1				
Delta OBJ FUNC, MS/YR	Base						Base		19.3	
Refy MTBE BEV(\$/Bbl)				8.9			Base			15.6
<b>Crude/Cat Rates</b>										
Total Crude	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4
FCC	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4
MTBE(Pure)	3.0	0.0	3.0	0.0	0.0	3.0	0.0	0.0	0.0	0.0
Iso-Octene	0.0	0.0	0.0	3.0	0.0	0.0	0.0	0.0	0.0	0.0
Alky	15.5	15.5	15.5	14.9	21.0	15.5	15.5	14.0	21.3	
<b>Gasolines Sold</b>										
Conv NE SUL (9.8)	61.2	13.8	34.2	32.6	25.5	55.8	7.0	28.9	20.8	
Conv SW SUL(7.8 #)	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	
Conv NE RUL (9.8)	43.2	94.9	77.9	83.9	95.3	47.1	99.0	86.4	99.4	
Conv SW RUL(7.8 #)	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	
Total Conventional	161.6	165.8	169.3	173.6	178.0	160.1	163.2	172.5	177.4	
Refm SW SUL	29.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	
Refm SW RUL	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	
Total RFG	40.0	40.0	40.0	40.0	40.0	40.0	40.0	40.0	40.0	
<b>TOTAL MDGAS</b>	201.6	205.6	209.3	213.6	218.0	200.1	203.2	212.6	217.4	
% Super	50.1%	26.0%	35.3%	33.8%	29.9%	47.7%	23.0%	32.3%	27.8%	
IC4= to Fuel		1.0								
IC4 Sales	11.3	10.4	11.3	12.6	8.7	11.3	0.9			
Sulfuric Acid, ST/O	160	160	160	174	221	160	160	170	221	
<b>FEEDSTOCK PURCHASES</b>										
Cusiana - 4320954	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	
Maya 4321133	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	
Oso 4920166	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	
Ormea 4018951	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	
Nat Gasoline /from WT	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6	
MCC B+B Mt	0.8	0.0	0.8	0.8	0.8	0.0	0.0	0.0	0.0	
Wharf Natural Gasol	1.2	2.1	12.6	12.6	12.7	1.4	1.3	12.6	12.7	
Metanol	1.0	0.0	1.0	0.0	0.0	1.0	0.0	0.0	0.0	
Ethanol	0.0	2.6	2.6	2.6	2.6	0.0	1.7	2.1	1.9	
MTBE	5.3	0.0	0.0	0.0	0.0	3.7	0.0	0.0	0.0	
Purchased Pygas	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	
Iso-Octene	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Purchased Hwy Naphth	2.5	9.1	6.2	4.5	4.3	2.5	7.7	4.6	4.3	
Purchased VGO	30.8	30.4	30.0	18.6	15.3	30.8	30.4	22.7	15.5	
<b>UTILITY PURCHASES</b>										
Hydrogen (J/L) from A	22.0	20.2	21.2	15.4	13.8	21.9	21.6	17.7	14.0	
Fuel Gas foeb	23.4	22.6	23.9	23.9	23.8	23.4	22.5	23.8		
Power kWh	112.4	111.3	116.4	127.7	113.6	112.5	108.8	128.1	113.6	
CalChem US S	50.1	52.3	51.1	51.2	51.4	53.1	52.3	51.6	51.4	
ZSM-5 US \$/lb	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCC Cat US \$/ton	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Acid Acid ton	160	160	160	174	221	160	160	170	221	
G&D Addl US \$	9.3	9.6	9.6	9.2	9.0	9.3	9.5	9.3	9.0	
<b>PRODUCT SALES</b>										
Conv NE SUL	61.2	13.8	34.2	32.6	25.5	55.8	7.0	28.9	20.8	
Conv SW SUL	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	
Conv NE RUL	43.2	94.9	77.9	83.9	95.3	47.1	99.0	86.4	99.4	
Conv SW RUL	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	
Refm SW SUL	29.0	29.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	
Refm SW RUL	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	

Refinery MTBE	0.0	0.0	4.6	0.0	0.0	0.0	0.0	0.0	0.0
Benzene	14.2	12.2	12.7	12.8	12.7	14.2	12.1	12.8	12.7
Mixed Xylenes	9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0
Paraxylene	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5
MUA Jet	40.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
Military Jet JP-8	22.2	23.2	22.8	22.5	22.5	22.2	23.0	22.6	22.5
Ultra LS Diesel	21.8	21.4	20.5	7.5	3.7	21.4	21.4	12.1	3.9
Light Cycle Oil	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Lubes	13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6
Waxes	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4
Low Sulfur No5 (CUA)	10.8	10.8	10.8	10.8	10.8	10.8	10.8	10.8	10.8
Sturdy Oil	5.9	7.1	6.8	5.2	4.7	5.9	7.1	5.8	4.7
Pet Coke High Sulfur	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9
P-P Mid(65 %)	17.8	17.8	17.8	17.5	17.4	17.8	17.8	17.6	17.4
Propane	14.4	14.0	14.4	14.6	14.7	14.4	14.0	14.5	14.7
i-Butane	11.3	10.4	11.3	12.6	8.7	11.3	10.3	12.5	8.7
N-Butane	18.8	19.1	19.6	20.0	19.8	19.0	19.0	19.8	19.7
Fuel Gas	7.6	8.0	7.6	7.6	7.5	7.6	7.9	7.5	7.5
Net Offgas MCC, FOEB	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9
Cat Coke, 5 bbl	4.8	4.8	4.8	4.7	4.7	4.8	4.8	4.7	4.7
Sulphur, 3,19 MM	1.6	1.6	1.6	1.5	1.5	1.6	1.6	1.5	1.5
CAPACITY UTILIZATION									
Crude Unit A	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7
Crude Unit B	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7
Ison Pitr	24.3	25.5	35.3	35.8	35.8	24.5	24.6	35.7	35.9
Ison Reactor	13.4	13.8	16.2	16.3	16.3	13.5	13.5	16.3	16.3
Delsohexanizer	36.3	31.7	36.5	36.5	36.4	36.4	32.6	36.5	36.4
Pitr-3	47.4	49.1	49.1	48.8	48.6	47.4	49.1	49.0	48.6
CCR-3	75.0	75.0	75.0	75.0	75.0	75.0	73.8	75.0	75.0
Pitr-4	56.2	58.3	55.4	55.7	55.9	56.2	57.3	55.4	55.9
CCR-4	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0
Udex	25.5	24.1	24.2	24.1	24.0	25.5	24.0	24.0	23.9
Toluene Recy Cap	0.3	0.9	0.8	0.8	0.8	0.3	0.9	0.8	0.8
Benzene Recy Cap	7.7	5.7	6.2	8.3	6.3	7.7	5.7	6.3	6.3
Udex Raffinate Cap	17.5	17.5	17.1	17.0	16.9	17.5	17.5	16.9	16.9
Benz + Toluene	8.0	6.5	7.1	7.1	7.1	8.0	6.5	7.1	7.0
Pygas Hydrotreater	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
Paraxylene Cap	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5
Hvy Ref Später	26.3	32.0	28.3	29.0	30.5	26.3	32.0	30.1	31.1
Mixed Xylene Recy	11.3	11.3	11.1	11.0	11.0	11.3	11.1	10.9	10.9
Retun Twr Ovhd	1.6	1.4	1.4	1.4	1.4	1.6	1.4	1.4	1.4
Retun Twr Btms	9.7	9.9	9.7	9.6	9.6	9.7	9.7	9.6	9.6
No. 1 Debut Ovhd	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7
Bender (Trtr-3)	22.2	23.2	22.8	22.5	22.5	22.2	23.0	22.6	22.5
CHD-1 Kero	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
Eff. CHD-1	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
CHD-2 LSD	21.6	21.6	20.8	7.6	3.7	21.6	21.6	12.3	3.9
HDF	25.3	25.6	26.6	26.6	26.6	25.3	26.6	26.6	26.6
CHD-2 Später Tower	25.7	27.0	27.0	27.0	27.0	25.7	26.9	27.0	27.0
Eff CHD-2	47.3	48.7	47.8	34.6	30.7	47.3	48.6	39.3	31.0
FCCU	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4
Wet Gas Cap(MSCFD)	78.3	78.2	78.4	79.8	80.2	78.3	78.2	79.3	80.1
High Pressure Cap	60.8	60.9	50.9	61.2	61.3	60.8	60.9	61.1	61.3
SOX, bshr	3.5	3.6	3.5	3.4	3.3	3.5	3.6	3.4	3.3
Cat Coke, mbsh	79.2	79.4	79.2	78.2	77.9	79.2	79.4	78.5	77.9
FCC Burn Air, mscf	196.0	196.0	198.0	195.0	196.0	196.0	196.0	196.0	195.0
FCC Gasoline Spill	53.2	52.8	53.4	55.5	56.1	53.2	52.8	54.7	56.0
GFSW PP Recovery	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0
Akylate	15.5	15.5	15.5	14.9	21.3	15.5	15.5	14.6	21.3
MTBE	3.0	0.0	3.0	0.0	0.0	3.0	0.0	0.0	0.0
Iso-Octene Unit	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Hydrocracker	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0
HDC Hyd Makeup	195.3	192.5	195.0	190.4	189.0	195.3	192.5	192.0	189.1
HDC Gasoline Draw	11.2	18.0	18.0	18.0	18.0	11.3	18.0	18.0	18.0
HDC Lt Naphtha Draw	31.0	73.9	25.9	25.5	25.3	30.9	27.2	25.8	25.3
HDC Kero Draw	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Coker	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7
Coke, tons	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6
Diesel	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1
Furfural Units	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0
Ketone One	2.9	2.9	2.9	2.9	2.9	3.5	2.9	2.9	3.5
Ketone Two	10.7	10.7	10.7	10.7	10.7	10.1	10.7	10.7	10.1
H2 Plant	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cold Box(MMSCFD)	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2
Sulfur Plant	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5

#### ECONOMIC SUMMARY ANALYSIS

PRODUCT SALES	9457.7	9396.1	9630.1	9355.6	9283.2	9419.3	9320.6	9420.9	9265.2
FEEDSTOCK PURCHASES	4438.9	4474.0	4620.1	4375.8	4314.9	4399.3	4403.9	4439.0	4299.0
GROSS MARGIN	5018.8	4922.2	5010.0	4979.8	4968.3	5020.0	4916.7	4931.9	4966.2
NET UTILITY COSTS	4913	476.3	497.8	486.0	483.8	491.4	477.5	489.8	484.2
NET OPERATING MARGIN	4527.5	4445.8	4512.2	4493.8	4484.4	4528.6	4439.1	4492.1	4467.0

CONFIDENTIAL MATERIALS  
(per 2004 MDL 1358 Order) FOR OUTSIDE COUNSEL ONLY

XOM-MDL1358hExxonDTU-0037918

## MTBE Phaseout Study

### Introduction

Legislation has been proposed to eliminate MTBE from the US gasoline pool due to its toxicity and recent evidence of MTBE contamination of groundwater. An LP study was conducted to determine the impact of such legislation on the Beaumont refinery and evaluate several options for handling the displaced refinery Isobutylene. The Beaumont Low Sulfur Mogas project facilities were assumed to be operational for this study.

### Conclusions

When MTBE is eliminated from the US gasoline pool the three most attractive options for handling the excess Isobutylene are:

- 1) Continued production of MTBE and sales to the chemical market for Isobutylene production.
- 2) Conversion of the refinery MTBE unit to the Isooctene process.
- 3) Expansion of the refinery alkylation unit.

Continued operation of the refinery MTBE unit with sales to the chemicals market as Isobutylene feedstock may be competitive with alternate supplies of Isobutylene feedstocks. The BEV(break even value) of Refinery MTBE was calculated at \$13/Bbl. At this value we may be able to displace marginal 'last barrels' that feed the Isobutylene market. Chemical is pursing this option. Baytown MTBE barrels will be the first placed into the chemicals market due to purity and logistics.

The additional capital costs and lower revenue associated with an alky expansion makes it unattractive when compared to converting the MTBE unit to the Isooctene process.

There is no economic incentive to remove MTBE from gasoline production earlier than mandated by law. The margin impact for phasing out MTBE early is estimated at \$25M/YR. This does not reflect any market impact for loss of super or total gasoline production associated with removing 200 KBD of a high-octane gasoline blendstock.

When MTBE is eliminated from our gasoline pool the driveability specification will become the limiting specification for production of summertime 7.8/9.0 # Super. Our ability to economically produce 7.8/9.0 # super will be reduced to 50-60 KBD unless a high octane, low distillation component can be found to replace MTBE in our gasoline pool.

The blend value of Isooctene is calculated at \$29.6/Bbl. This is significantly above its octane/RVP blend value of \$25.2/Bbl. The difference is due to its advantageous sulfur and distillation properties.

### Discussion

The Beaumont refinery currently produces approximately 3 KBD of MTBE as a refinery gasoline blendstock. This volume of MTBE is usually supplemented with outside

purchases to produce reformulated gasoline and relieve distillation constraints in conventional gasoline.

Elimination of refinery produced MTBE would orphan approximately 2,400 bpd of isobutylene. With the existing refinery hardware this material would have to be blended into gasoline, processed on the alkylation unit or put to fuel. The economic penalty for eliminating MTBE production from the Beaumont refinery is estimated at \$25M/Yr.

The two most attractive options for handling the orphaned isobutylene are conversion of our MTBE unit to the Isooctene process or expanding our existing alkylation unit. A comparison of the two processes indicates that the alkylation process gives a higher total gasoline yield but a lower yield of super. This can be explained by the chemistry of the two processes. The alkylation process yields 1.76 barrels of gasoline blendstock per barrel of c4 olefin with a corresponding 1.12 barrel loss in isobutane. The Isooctene process yields 0.81 barrels of gasoline blendstock per barrel of c4 olefin. A comparison of the octane values for alkylate and iso-octene explains the increased super production associated with the iso-octene process. Iso-octene has a road octane blending value of 100 compared to a C4 alkylate from isobutylene road octane blend value of 91. As such the economics between these two processes are sensitive to the value of octane as well as the differential between isobutane and gasoline. 2000 P & B Plan pricing for 2004 generates \$3.5 M/Yr of additional credits for the Isooctene process versus alkylation. These credits are achievable with or without the Oxygen Mandate in place.

An alky expansion to handle the volume of Isobutylene currently processed on the MTBE unit would require modification of every major circuit of the unit. The feed and product systems, reactors, heat exchangers, refrigeration and fractionation systems as well as support systems such as tankage, relief, blowdown, electrical, and cooling water systems would all require modification. This type of expansion would be significantly more expensive than converting the MTBE unit to Isooctene production.

The additional capital costs and lower revenue associated with an alky expansion makes it unattractive when compared to converting the MTBE unit to the Isooctene process.

At the Beaumont refinery MTBE is primarily used to meet the oxygen requirement for reformulated gasoline. Its high-octane value also makes it a good blendstock for increasing super production or overcoming operational problems at the reformers. However it has other attractive properties that cause us to blend it into conventional gasoline.

With our world scale reformers reformate makes up a large percentage of our gasoline pool. This is good from an octane, RVP and sulfur perspective. However reformate is a relatively heavy (250+ 50 % pt) gasoline blendstock. During the summer the driveability specification limits how effectively we can utilize our large reformers.

One of the other attractive properties of MTBE is its low boiling point (131 F). This makes MTBE a great component for controlling driveability as well as endpoint and t-50 in our summer conventional gasoline.

Post the Low Sulfur Mogas Project Beaumont is projected to have the capability to produce 90-100 KBD of super. If MTBE is banned from gasoline the Beaumont refinery's

ability to economically produce super in the summer will be reduced to 50-60 KBD. Approximately 15 KBD of this reduction is due to the loss in octane of MTBE. The remaining 25 KBD is due to MTBE's impact on driveability.

When MTBE is removed from the summer Beaumont gasoline pool the marginal value of driveability(DRI) increases from \$0.002/DRI to \$0.042/DRI. The result is a huge increase in value of gasoline components with a low DRI blend value. For example udex raffinate has a DRI blend value of 964 compared to MTBE at 880, reformate at 1570 and a spec of 1250. When MTBE is removed the blend value of udex raffinate increases by \$3/Bbl.

The economics of octane shift away from making super to upgrading low octane blendstocks such as C6+ and HDC gasoline/lt naphtha to gasoline. This is due to the limited amount of reformate that can fit into a blend of 7.8/9.0 # super.

There are several options available to the Beaumont refinery to relieve the DRI constraint if MTBE is banned from gasoline. The Low Sulfur Mogas project currently combines the FCC gasoline splitter overhead stream with the HDF gasoline product. Segregating these two streams would allow us to take advantage of the low boiling point characteristics of the splitter overhead stream. Unfortunately its octane value (87.7 Road) and sulfur content will limit its use in super.

Another option is to modify the DIH operation to increase IC6 recovery at the expense of NC6 upgrading on the reformer. With the gasoline blending constraints shifting from octane to distillation this option has some merit however the volumes are small enough that this change will not relieve DRI constraints completely.

Conversion of the existing Isomerization unit from C5 to C5/C6 isomerization is another option. This would require significant capital and have process debits associated with lower natural gasoline throughputs. However the octane and distillation credits from converting NC6 to DMB may offset the loss in natural gasoline uplift.

The 2000 P & B Plan pricing had a 1.8 cpg premium on RFG gasoline versus conventional. At that differential there is an incentive to maximize RFG production to approximately 60 KBD. The volume of economical RFG production is limited by the ability of the conventional gasoline pool to absorb reformate and still meet the DRI specification. The driveability spec forces the economics of octane to shift from super production to upgrading low octane blendstocks. This is evidenced by the large incentive to increase RFG regular(\$1.6/Bbl).

These economics of octane are independent of which oxygenate is used. When MTBE is removed and ethanol is used to meet the oxygen requirement for RFG only RFG regular is economical at a 1.8 cpg premium over conventional. There is a large incentive (\$1.9/Bbl) to lower RFG Super production and a \$0.60/Bbl incentive to increase RFG regular. This is due to the limited amount of oxygen that the market will reward us for. That is the market will pay a premium for RFG but the Oxygen specification limits how much oxygenate we can add. When the ethanol content is raised to 7.7 or 10 wt % we hit toxics emissions limits.

If the Oxygen Mandate is dropped altogether the economics of RFG production do not change significantly. The preferred use for octane is still upgrading light, low DRI

blendstocks to gasoline. Unfortunately for Beaumont most of these are low octane such as C6+ or HDC gasoline/it naphtha. With the loss of the low boiling point oxygenates the ability to economically produce super drops to 70 KBD.

PIMS MODEL SOLUTION SUMMARY REPORT  
ExxonMobil Beaumont Refinery  
MODEL: MTBE PHASEOUT Study  
2000 CoPlan Prices for 2004

	2005 w LSM	O2 Mandate, Facilities	MTBE Banned	Refinery	Iso-Octene	Bulk Unit	Aalky	Iso-Octene	No O2 Blend Value	Mandate, Allowed	No O2 MTBE Banned	Ref	Iso-Octene	Aalky	Iso-Octene	No O2 Blend Value	No Oxygen Mandate, No MTBE or Ethanol Blended
O2 MANDATE	YES	YES	YES	YES	YES	YES	YES	YES	YES	NO	NO	NO	NO	NO	NO	NO	NO
MTBE USED	YES	NO	NO	NO	NO	NO	NO	NO	NO	YES	NO	NO	NO	NO	NO	NO	NO
ETHANOL USED	NO	YES	YES	YES	YES	YES	YES	YES	YES	NO	NO	NO	NO	NO	NO	NO	NO
MTBE PLANT CONVERTED	NO	NO	NO	YES	NO	NO	NO	NO	NO	NO	YES	YES	YES	YES	YES	YES	NO
CASE NO:	1.0	2.0	3.0	4.0	5.0	6.0	7.0	8.0	9.0	10.0	11.0	12.0	13.0	14.0	15.0	16.0	
Obj FUNC, k\$D	4531.5	4459.0	4504.9	4500.8	4482.8	4478.7	4532.0	4459.2	4501.1	4491.8	4479.0	4519.8					
Obj FUNC, M\$Yr	1654.0	1527.5	1644.3	1542.8	1639.8	1634.7	1654.4	1627.6	1642.9	1639.5	1634.8	1649.7					
Delta Obj FUNC, M\$Yr		-26.4			15.2												
Delta Obj FUNC, M\$Yr						12.3											
Delta Obj FUNC, M\$Yr																	
Delta Obj FUNC, M\$Yr																	
Refy MTBE BEV(\$/bbl)					13.3												
NoOctene BEV(\$/bbl)								29.4									
RFG Incentive(\$/bbl)																	
Super Regular	1.60	-1.50	0.40	0.20	-1.20	-0.85	0.80	0.03	-1.25	-0.10	-1.00	2.00	2.00	2.00	2.00	2.00	
Gasoline Sold																	
Conv NE SUL (\$ #)	69.1	13.9	19.1	34.6	29.3	58.4	68.1	13.6	34.3	29.3	56.2	55.6					
Conv SW SUL (\$ #)	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7					
Conv NE RUL (\$ #)	20.6	97.3	98.7	75.8	88.0	52.2	20.0	97.9	76.0	83.7	52.8	68.3					
Conv SW RUL (\$ #)	42.3	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5					
Total Conventional	146.0	168.3	165.0	167.6	171.5	167.0	145.3	168.0	167.5	170.2	166.2	181.0					
Refm SW SUL	37.2	26.0	25.0	25.0	25.0	25.1	37.5	25.0	25.0	25.0	25.0	25.0					
Refm SW RUL	22.9	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5					
Total RFG	59.7	47.5	47.5	47.5	47.5	47.5	50.0	47.5	47.5	47.5	47.5	48.9					
TOTAL MOGAS	206.5	215.8	212.5	215.1	219.0	215.1	205.3	216.1	213.0	217.7	215.0	204.0					
% Super	58.6%	24.0%	27.7%	34.5%	31.9%	45.6%	58.6%	24.6%	34.4%	31.7%	45.2%	34.7%					
IC4 Sales																	
Sulfuric Acid, ST/D	11.3	10.6	11.1	12.0	8.3	12.2	11.2	10.8	12.0	8.3	12.2	11.3					
FEEDSTOCK PURCHASES																	
Customs 4220954	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2					
Maya 421133	108.5	108.5	100.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5					
Oso 420168	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0					
Olmos 4018951	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7					
Nat Gasoline from WT	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6					
MCC B+C Mix	0.8	0.0	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8					
Wharf Natural Gasd	0.0	12.1	11.9	12.1	12.2	12.4	0.2	12.0	12.2	11.4	12.3	12.3					
Methanol	1.0	0.0	1.0	0.0	0.0	0.0	1.0	0.0	0.0	0.0	0.0	0.0					
Ethanol	0.0	2.5	2.8	2.5	2.6	2.6	0.0	2.5	2.5	2.4	2.4	0.0					
MTBE	11.1	0.0	0.0	0.0	0.0	0.0	10.8	0.0	0.0	0.0	0.0	0.0					
Purchased Pygas	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0					
No-Octene	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0					
Purchased Hwy Naphth	2.8	9.0	8.6	7.8	7.9	4.3	3.2	3.5	7.8	4.3	4.5	2.9					
Purchased VGO	30.8	30.4	30.8	30.8	30.8	30.8	29.9	30.4	30.8	30.8	30.8	30.8					
UTILITY PURCHASES																	
Hydrogen (H2) from A	22.0	22.3	22.0	23.7	24.8	21.8	18.5	23.1	23.5	25.7	21.6	21.6					
Furn Gas (loc)	23.3	22.6	24.1	23.9	23.7	23.7	23.3	22.8	23.9	23.3	23.7	23.6					
Power loc/t	111.7	109.1	116.9	112.0	111.6	129.1	111.4	109.7	126.1	110.7	120.1	117.0					
CA/Chem US \$	53.0	52.3	53.2	52.3	52.8	52.4	53.0	52.3	52.3	52.7	52.4	53.1					
ZSM-5 US \$m	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0					
FCC Cat US \$/ton	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0					
AX Acet ton	160	161	160	163	204	163	158	161	163	204	163	160					
GLD Acid US \$	9.4	9.8	9.8	9.8	9.8	9.7	9.4	9.8	9.8	9.7	9.7	9.4					
PRODUCT SALES																	
Conv NE SUL	69.1	13.9	19.1	34.6	28.3	58.4	68.1	13.6	34.3	29.3	56.2	55.6					
Conv SW SUL	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7					
Conv NE RUL	20.6	97.3	98.7	75.8	86.0	52.2	20.0	97.3	76.0	83.7	52.8	68.3					
Conv SW RUL	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5					
Refm SW SUL	37.2	25.0	25.0	25.0	25.0	25.0	37.5	25.0	25.0	25.0	25.0	26.4					
Refm SW RUL	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5					
Refrtry MTBE	0.0	0.0	4.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0					
Benzene	14.1	11.6	12.1	12.0	11.8	12.8	14.2	11.6	12.0	11.7	12.8	12.3					
Mixed Xylenes	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0					
Paraxylene	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5					
MIA Jct	48.3	48.3	48.3	48.3	49.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3					
MBarry Jct LP B	27.3	29.2	29.2	29.0	29.5	22.3	29.2	29.0	27.9	27.9	27.9	27.9					
Ultra LS Diesel	21.4	21.4	21.4	21.4	21.4	21.4	21.4	21.4	21.4	21.4	21.4	21.4					
Light Cycle Oil	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8					
Lubes	13.6	13.8	13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6					

	1	2	3	4	5	6	7	8	9	10	11	12
Waxes	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4
Low Sulfur Naph (C14+)	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0	10.0
Stony Oil	6.0	7.1	6.9	6.9	5.9	6.9	7.1	7.1	6.9	6.9	6.9	6.9
Pct Coke / High Sulfur	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9
P-P Mtr(%)	17.8	17.8	17.8	17.8	17.8	17.8	17.8	17.8	17.8	17.8	17.8	17.8
Propene	14.4	13.8	14.1	14.1	14.1	14.4	14.3	13.8	14.1	14.0	14.4	14.4
Isobutane	11.3	10.6	11.1	12.0	8.3	12.2	11.2	10.6	12.0	8.3	12.2	11.3
N-Butane	19.0	19.2	18.5	19.5	19.1	19.7	19.1	19.2	19.5	19.1	19.8	18.9
Fuel Gas	7.6	8.2	7.4	7.4	7.3	7.5	7.6	8.2	7.4	7.3	7.5	7.8
Net Offgas MCC, FOEB	2.9	2.8	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9
Cat Coke, 5 bbl	4.8	4.8	4.8	4.8	4.8	4.8	4.8	4.8	4.8	4.8	4.8	4.8
Sulfur, 3.19 bbl	1.6	1.6	1.6	1.6	1.6	1.6	1.6	1.6	1.6	1.6	1.6	1.6
<b>CAPACITY UTILIZATION</b>												
Crude Unit A	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7
Crude Unit B	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7
Burn Ptar	23.1	35.4	35.5	35.5	35.5	35.6	23.3	35.4	35.5	34.7	35.8	35.5
Isom Reactor	13.1	16.3	16.3	16.3	16.3	16.3	16.3	16.3	16.3	16.3	16.3	16.2
Destabilizer	35.0	35.7	35.6	36.7	30.7	30.7	35.0	35.9	29.4	30.8	30.0	30.5
Ptar-1	47.8	49.1	49.1	49.1	49.1	48.7	47.3	49.1	49.1	49.1	48.7	47.8
CCR-1	75.0	71.2	74.9	73.4	72.4	75.0	75.0	71.0	73.5	72.3	75.0	75.0
Ptar-4	56.3	58.0	58.3	58.3	58.0	56.4	58.3	58.3	58.3	58.3	58.0	55.6
CCR-4	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0
Udext	25.4	23.4	24.6	23.9	23.7	24.4	25.5	23.4	23.9	23.7	24.4	24.6
Toluene Recy Cap	0.3	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9
Benzene Recy Cap	7.6	5.1	6.6	5.5	5.3	6.3	7.7	5.1	5.5	5.2	6.3	6.8
Udext Reformate Cap	17.5	17.4	17.1	17.5	17.5	17.2	17.5	17.4	17.4	17.5	17.2	17.4
Benz + Toluene	7.9	6.0	7.4	6.4	6.2	7.2	8.0	6.0	6.4	6.2	7.2	7.4
Pygas Hydrotreater	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
Paraffine Cap	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5
Hey Ref Splitter	26.5	30.7	29.6	27.8	29.3	26.1	26.4	30.9	27.7	28.6	26.1	26.0
Mixed Xylene Recy	11.2	11.2	11.5	11.2	11.2	11.0	11.2	11.2	11.2	11.2	11.0	11.1
Reflux Two Ond	1.5	1.4	1.4	1.4	1.4	1.4	1.6	1.4	1.4	1.4	1.4	1.5
Reflux Two Stns	9.8	10.0	8.8	8.8	9.8	9.8	9.7	8.8	9.8	9.7	9.6	9.7
No. 1 Debut Ovhd	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7
Border (Trz-1)	22.3	23.2	23.2	23.0	23.0	22.9	22.3	23.2	23.0	22.9	22.5	22.3
CHD-1 Kero	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
Eff. CHD-1	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
CHD-2 LSD	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6
HOF	25.0	26.6	26.3	25.3	25.3	25.3	25.3	26.6	25.3	24.5	25.3	25.3
CHD-2 Splitter Tower	25.7	27.0	26.7	25.7	25.7	25.7	25.8	27.0	25.7	24.8	25.7	25.7
Eff CHD-2	47.3	48.7	48.4	47.3	47.3	47.3	47.3	46.7	47.4	46.5	47.3	47.3
FCCU	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4
Wet Gas Cap(MSCFD)	78.3	78.2	78.3	78.3	78.3	78.3	78.2	78.2	78.3	78.3	78.3	78.3
High Pressure Cap(	60.0	60.0	60.8	60.8	60.8	60.8	60.9	60.8	60.8	60.8	60.8	60.8
SOX, 60hr	3.5	3.6	3.5	3.5	3.5	3.5	3.6	3.6	3.5	3.5	3.5	3.5
Cat Coke, mbls/b	79.2	79.4	79.2	79.2	79.2	79.2	79.2	78.4	79.2	79.2	78.2	78.2
FCC Burn Air, mcf/d	198.0	198.0	198.0	198.0	198.0	198.0	198.0	198.0	198.0	198.0	198.0	198.0
FCC Gasoline Spill	53.2	52.8	53.2	53.2	53.2	52.2	52.8	53.2	53.2	53.2	53.2	53.2
CUSPA PP Recovery	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0
Alkydile	15.4	15.5	15.4	14.0	19.7	14.0	15.3	15.5	14.0	19.7	14.0	15.4
MTBE	3.0	0.0	3.0	0.0	0.0	0.0	3.0	0.0	0.0	0.0	0.0	3.0
iso-Octene Unit	0.0	0.0	0.0	2.9	0.0	2.9	0.0	0.0	2.9	0.0	2.9	0.0
Hydrocracker	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0
HDC Hyd Makup	165.3	162.5	165.3	165.3	165.3	165.3	161.9	192.5	165.3	165.3	165.3	165.3
HDC Gasoline Draw	11.2	18.0	12.5	18.0	19.0	11.1	18.0	18.0	18.0	18.0	18.0	16.1
HDC Lubeoil Draw	31.2	29.7	31.5	27.6	28.5	31.1	29.4	27.5	28.7	25.5	26.3	26.3
HDC Kero Draw	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Coker	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7	39.7
Coke, lars	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6	2.6
Oxstal	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1
Furnel Units	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0
Ketone One	3.5	2.9	2.9	2.9	3.5	2.9	2.9	3.5	2.9	2.9	3.5	3.5
Ketone Two	10.1	10.7	10.7	10.7	10.1	10.7	10.7	10.7	10.1	10.7	10.7	10.1
H2 Plant	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cold Box(MMSCFD)	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2
Sulfur Plant	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
<b>ECONOMIC SUMMARY ANALYSIS</b>												
PRODUCT SALES	8811.1	6503.5	9708.5	9653.3	9648.7	9731.6	9590.5	8599.5	9851.5	8615.8	9720.0	9516.4
FEEDSTOCK PURCHASES	4589.3	4552.9	4559.6	4650.8	4652.3	4756.8	4573.2	4658.9	4649.1	4620.0	4750.8	4500.9
GROSS MARGIN	5022.1	4940.6	5007.9	5002.4	4998.4	4974.8	5017.2	4940.6	5007.5	4895.8	4975.2	5017.6
NET UTILITY COSTS	490.6	481.5	503.0	501.6	503.8	496.2	484.7	481.4	501.5	504.0	496.2	497.7
NET OPERATING MARGIN	4531.5	4459.0	4504.0	4500.8	4492.6	4478.7	4532.6	4459.2	4501.1	4491.8	4479.0	4519.8

CONFIDENTIAL MATERIALS

XOM-MDL1358hExxonDTU-0037925

PIMS MODEL SOLUTION SUMMARY REPORT  
 ExxonMobil Beaumont Refinery  
 MODEL: MTBE/PHASEOUT Study  
 2005 CoPlan Prices for 2004

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Utility Purchases		4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6
Hydrogen/Hifilm A.		10.4	22.1	24.3	25.0	21.9	22.0	19.4	21.6	21.8	19.3
Fuel Gas Tabb		21.6	21.2	22.5	22.3	22.1	22.0	21.7	22.1	22.4	24.2
Power kwh		111.5	111.2	113.6	123.8	110.7	126.5	112.0	117.2	21.9	20.7
Cubic Chem US \$		52.8	52.3	52.6	52.2	52.6	52.1	52.0	52.3	116.1	116.0
ZSM-5 US \$tn		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	52.1	51.9
FCC Cat US \$tn		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Air Acid ton		0.2	0.2	0.2	0.1	0.1	0.1	0.2	0.1	0.0	0.0
GAS Addt. US \$		9.4	9.8	9.6	9.8	9.8	9.7	9.4	9.7	9.5	9.5
PRODUCT SALES		73.0	11.8	26.9	31.2	25.3	36.8	69.6	38.4	56.3	48.0
Conv NE SUL		14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7	34.4
Conv SW SUL		20.6	59.3	84.6	70.6	88.1	52.3	21.0	93.0	62.9	103.1
Conv SW RUL		42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5	86.4
Refn SW SUL		31.2	25.0	25.0	25.0	25.0	35.2	35.2	35.2	42.5	42.5
Refn SW RUL		22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5	25.0
Refinery MTBE		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	25.0
Benzene		14.2	11.8	12.2	11.9	11.7	12.6	14.2	12.5	12.7	11.7
Methyl Xylenes		9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0
Paraxylene		6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5
M.J.A. Jet		48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
Military Jet JP-8		22.2	23.1	23.0	23.1	22.7	22.3	23.1	22.6	22.3	22.3
Ulti LS Diesel		21.4	21.4	18.1	21.4	21.4	21.4	21.4	21.4	22.5	23.2
Light Cycle Oil		0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.0
Lubes		13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6	13.6
Waxes		2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4
Low Sulfur No.6 (CUSA)		10.6	10.8	10.8	10.8	10.8	10.8	10.8	10.8	10.8	10.8
Slurry Oil		7.1	6.4	6.9	6.9	6.9	7.1	6.9	6.9	7.1	6.7
Pet Coke Hg/Hg Sulfur		12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9	12.9
P-P Hex/55 %,		17.8	17.7	17.8	17.8	17.8	17.8	17.8	17.8	17.8	17.8
Propane		14.6	14.2	14.4	14.3	14.2	14.6	14.7	14.4	14.5	14.7
I-Butane		10.7	9.5	10.5	11.3	8.1	11.5	10.8	11.5	11.5	14.0
N-Butane		17.2	17.6	17.8	17.9	17.5	17.6	17.4	17.2	16.8	16.0
Fuel Gas		9.2	9.7	8.8	8.6	9.1	9.2	10.1	9.2	15.4	16.3
Net Origins MCC, FOEB		2.9	2.9	2.9	2.9	2.9	2.9	2.9	2.9	9.2	10.2
Cat Coke 5 bbl		4.8	4.7	4.8	4.8	4.8	4.8	4.8	4.8	4.8	6.6
Sulfur, J19 dist		1.6	1.6	1.5	1.6	1.6	1.6	1.6	1.6	1.6	2.9
CAPACITY UTILIZATION		131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7
Crude Unit A		231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7	231.7
Crude Unit B		35.4	35.3	35.5	35.5	35.5	35.4	35.5	35.5	35.7	35.7
Isom Reactor		13.2	16.3	16.3	16.3	15.6	13.2	16.3	16.3	14.2	14.2
Desorbentizer		36.0	33.9	31.0	30.3	29.7	34.2	36.0	35.5	36.1	36.1
PHT-3		47.3	49.1	49.1	49.1	47.4	49.1	49.1	48.1	47.8	48.6
CCR-3		75.0	72.4	73.7	72.6	71.8	75.0	74.8	75.0	75.0	75.0
PHT-4		56.3	58.3	58.3	58.3	58.3	56.4	56.3	56.2	56.2	56.2
CCR-4		85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0

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Under	Toluene Recyc Cap	23.6	24.0	23.8	23.6	24.3	24.6	24.4	24.6	25.2	24.4	23.4
Benzene Recyc Cap	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.9	0.7	0.8
Udix Raffinate Cap	5.3	5.7	5.4	5.2	6.1	7.7	6.4	6.2	5.9	6.6	7.3	6.3
Benz + Toluene	17.3	17.4	17.4	17.5	17.5	17.3	17.5	17.3	17.2	17.2	17.2	17.4
Pyras Hydrotreater	6.0	6.2	6.6	6.3	6.1	8.0	7.0	7.3	7.1	7.4	6.0	6.1
Paraxylene Cap	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
Hyd Ref Splitter	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5
Mixed Aylene Recy	26.9	27.5	28.1	28.1	28.1	26.7	26.4	27.3	26.3	26.6	25.8	25.9
Reflux Two Cnrd	11.2	11.3	11.3	11.2	11.1	11.0	11.0	11.2	11.4	11.0	11.1	11.0
Reflux Two Btms	1.6	1.4	1.4	1.4	1.4	1.4	1.4	1.4	1.4	1.4	1.4	1.4
No. 1 Debut Ovhd	9.7	9.9	9.9	9.8	9.7	9.6	9.6	9.7	10.0	9.6	9.6	9.6
Bender (Tric-3)	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7	7.7
CHD-1 Kero	22.2	23.1	23.0	23.1	23.1	22.7	22.3	23.1	22.6	22.5	22.3	22.5
Eth. CHD-1	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
CHD-2 LSD	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3	48.3
HDF	21.6	21.6	18.3	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6	21.6
CHD-2 Splitter Tower	25.3	26.2	26.4	25.3	25.3	24.9	25.3	25.0	25.3	25.3	25.3	25.3
Eth CHD-2	25.6	25.6	25.7	25.7	25.7	25.7	25.7	25.7	25.7	25.7	25.7	25.7
FCCU	47.3	48.3	48.3	47.3	47.4	46.9	47.3	47.3	47.3	47.3	47.3	47.3
Wet Gas Cap(MSCFD)	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4
High Pressure Cap <sup>1</sup>	78.2	78.2	78.3	78.4	78.3	78.3	78.3	78.3	78.4	78.3	78.3	78.3
SODX Basin	60.5	60.9	61.0	60.8	60.9	60.8	60.8	60.8	60.8	60.8	60.8	60.8
Cat Coke mils/bt	3.6	3.6	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5
FCC Burn Air mscf	79.4	79.4	79.4	79.2	79.2	79.2	79.2	79.2	79.2	79.2	79.2	79.2
FCC Gasoline Split	196.0	196.0	196.0	196.0	196.0	196.0	196.0	196.0	196.0	196.0	196.0	196.0
GPNW RP Recovery	52.8	53.9	53.2	53.3	53.2	53.2	53.2	53.2	53.2	53.3	53.3	53.3
Alkyllite	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0	15.0
MTBE	14.5	14.5	14.9	14.9	14.9	14.5	14.5	14.5	14.5	14.5	14.5	14.5
Isop-Oleene Unit	2.7	0.0	2.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Hydrocracker	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
HDC Hyd Makeup	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0
HDC Gasoline Draw	192.5	193.5	195.3	195.1	195.3	192.5	195.3	195.1	195.1	195.3	192.5	196.0
HDC Liq Naphtha Draw	11.1	18.0	18.0	18.0	18.0	11.2	14.4	18.0	12.9	17.3	13.1	18.0
Ketone Two	31.1	28.6	28.1	29.1	29.1	31.1	26.7	25.9	31.1	27.1	29.5	24.0
H2 Plant	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7	10.7
Cold Borkan(SCFD)	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2	35.2
Softw Plant	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
<b>ECONOMIC SUMMARY ANALYSIS</b>												
PRODUCT SALES	9532.6	9533.4	9571.2	9555.1	9552.1	9545.2	9556.9	9471.5	9467.2	9498.4	9304.5	9395.2
FEEDSTOCK PURCHASES	4562.4	4650.4	4650.1	4641.4	4638.4	4717.5	4579.5	4562.7	4559.8	4536.1	4344.6	4336.6
GROSS MARGIN	4970.2	4903.0	4971.1	4955.8	4950.7	4927.6	4977.5	4906.7	4957.4	4953.6	4497.0	4436.6
NET UTILITY COSTS	460.7	458.7	475.1	477.1	471.3	470.1	465.5	459.5	470.7	473.3	469.8	447.5
NET OPERATING MARGIN	4599.5	4444.3	4496.0	4479.7	4471.5	4457.6	4511.9	4438.2	4466.6	4460.3	4454.4	4450.7

CONFIDENTIAL MATERIALS

XOM-MDL1358hExxonDTU-0037929

PIMS MODEL SOLUTION SUMMARY REPORT  
ExxonMobil Beaumont Refinery  
MODEL: MTBEPHASEOUT Study  
2005 Co2 Unit Prices for 2004

SO 4/01/05

	2005 w/LSM		Build		Build		Build	
	Project	O2 Mandate, MTBE Facilities	Sell Refinery MTBE Banned	IsoOctene Unit	Alky Expansion	Iso-Octene Blend Value	No O2 Mandate, MTBE Allowed	IsoOctene Banned Unit
O2 MANDATE	YES	NO	YES	YES	YES	YES	NO	NO
MTBE USED	YES	NO	NO	NO	NO	NO	NO	NO
ETHANOL USED	NO	YES	YES	YES	YES	NO	NO	NO
MTBE PLANT CONVERTED	NO	NO	NO	YES	YES	NO	NO	NO
CASE NO.	13.0	14.0	15.0	16.0	17.0	18.0	19.0	20.0
OBJ FUNC. MSID	4539.5	4456.6	4514.6	4495.9	4484.6	4682.7	4544.1	4472.1
OBJ FUNC. NSYr	1656.9	1626.7	1647.9	1641.0	1637.0	1636.2	1658.6	1632.3
Delta OBJ FUNC. MSYr	BASE	30.2	Base	14.4	10.3			
Delta OBJ FUNC. MSYr								
Delta OBJ FUNC. MSYr								
Delta OBJ FUNC. MSYr								
Delta OBJ FUNC. MSYr								
Refy MTBE BEV/(S/Bbl)		11.8						
IsoOctene BEV/(S/Bbl)	Super	0.01	-1.15	-0.36	-1.40	-0.35	0.26	-0.12
RFG in-service(S/Gbbl)	Regular	0.61	0.08	1.60	1.47	0.50	0.78	0.10
<u>Crude/Cat Rates</u>								
Total Crude	363.4	363.4	363.4	363.4	363.4	363.4	363.4	363.4
FCC	112.4	112.4	112.4	112.4	112.4	112.4	112.4	112.4
MTBE(Pure)	2.7	0.0	2.6	0.0	0.0	2.7	0.0	0.0
Iso-Octene	0.0	0.0	0.0	2.6	0.0	0.0	0.0	0.0
Alky	14.5	15.5	15.2	13.3	18.5	13.3	14.5	15.5
<u>Baselines Sold</u>								
Conv NE SUL (#)	79.6	14.3	29.2	32.1	27.8	57.3	76.4	44.4
Conv SW SUL(7.8 #)	14.7	14.7	14.7	14.7	14.7	14.7	14.7	14.7
Conv NE RUL (9 #)	12.0	95.8	81.0	76.2	81.9	51.1	14.0	38.6
Conv SW RUL(7.8 #)	42.5	42.5	42.5	42.5	42.5	42.5	42.5	42.5
Total Conventional	149.0	167.3	165.5	166.8	165.6	147.5	190.2	185.8
Refn SW SUL	37.5	25.0	25.0	25.0	25.0	37.5	0.0	0.0
Refn SW RUL	22.5	22.5	20.5	22.5	22.5	22.5	21.0	22.5
Total RFG	60.0	47.5	45.5	47.5	47.5	60.0	21.0	22.5
TOTAL MOGAS	209.0	214.8	212.9	213.0	214.3	213.1	207.5	211.2
% Super	63.2%	25.1%	32.3%	33.7%	31.5%	45.5%	61.9%	28.0%
IC4 = IC Fuel								
IC4 Sales	10.7	9.5	10.7	11.3	8.0	11.5	10.7	1.5
Sulfuric Acid, STD	0	0	0	0	0	0	0	0
<u>FEEDSTOCK PURCHASEES</u>								
Cusiana - 4320954	53.2	53.2	53.2	53.2	53.2	53.2	53.2	53.2
Maya 4321133	108.5	108.5	108.5	108.5	108.5	108.5	108.5	108.5
Oso 4320166	70.0	70.0	70.0	70.0	70.0	70.0	70.0	70.0
Olmeica 4316551	131.7	131.7	131.7	131.7	131.7	131.7	131.7	131.7



ECONOMIC SUMMARY ANALYSIS

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graph TD
    A[PRODUCT SALES] --> B[FEEDSTOCK PURCHASES]
    B --> C[GROSS MARGIN]
    C --> D[NET UTILITY COSTS]
    D --> E[NET OPERATING MARGIN]
  
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CONFIDENTIAL MATERIALS

XOM-MDL1358hExxonDTU-0037933

## Beaumont

		Oxygenate Mandate						No Oxygenate Mandate					
		No MTBE-R Sales	MTBE-R Sales	Ethanol	No MTBE-R Sales	MTBE-R Sales	Ethanol	No MTBE-R Sales	MTBE-R Sales	Ethanol	No MTBE-R Sales	MTBE-R Sales	Ethanol
	Base	No RFG No Invest.	4451	4492	4444	4496	4480	4472	4471	4456	4458	4487	4480
ObjFn, k\$/D	4510	363	363	363	363	363	363	363	363	363	363	363	363
Cruce, kBD	363	112	112	112	112	112	112	112	112	112	112	112	112
Cats, kBD	112	208	197	216	206	212	215	206	218	211	215	212	212
Mogas, kBD	205	0.0	0.0	22.2	23	20.8	22.3	23	22.0	10.9	#DIV/0!	209	212
%RFG	26.3	30.3	35.0	23.6	27	31.1	33.0	36	29.8	25.1	#DIV/0!	11.0	10.8
%UP	58.0	0	0	23	22	19	23	23	23	23	23	34.0	27.8
RFG-UR, kBD	23	0	0	25	25	25	25	25	25	23	23	23	23
RFG-UP, kBD	31	0	0	128	142	129	127	121	129	130	135	0	0
CONV-UR, kBD	63	145	69	26	30	41	46	49	40	53	53	115	130
CONV-UP, kBD	68	63	0	0	0	0	0	0	0	0	0	0	0
Total Clean Proc, kBD													
MTBE-Ref, kBD	3	0	3	0	0	3	0	0	0	0	0	0	0
MTBE-Chem, kBD	0	0	0	0	0	0	0	0	0	0	0	0	0
MTBE-Purchase, kBD	11	0	0	0	0	0	0	0	0	0	0	0	0
MTBE-Sales, kBD	0	0	0	0	0	0	0	0	0	0	0	0	0
IC4= to Fuel, kBD	0	0	0	0	0	0	0	0	0	0	0	0	0
Ethanol, kBD	0	0	0	0	0	1.1	0	0	0	0	0	0	0
Mogas, kBD	0	0	0	0	0	2.6	2.4	2.6	2.6	0	1.5	0	0
C5's to BOP, kBD	0	0	0	0	0	0	0	0	0	0	0	0	0
Raffin8 to mogas, kBD												0	0
Investment, \$M												2.6	0
Net Cash Margin, \$M/Y												0	0
vs Base												0	0
vs No Investment												0	0

## Beaumont

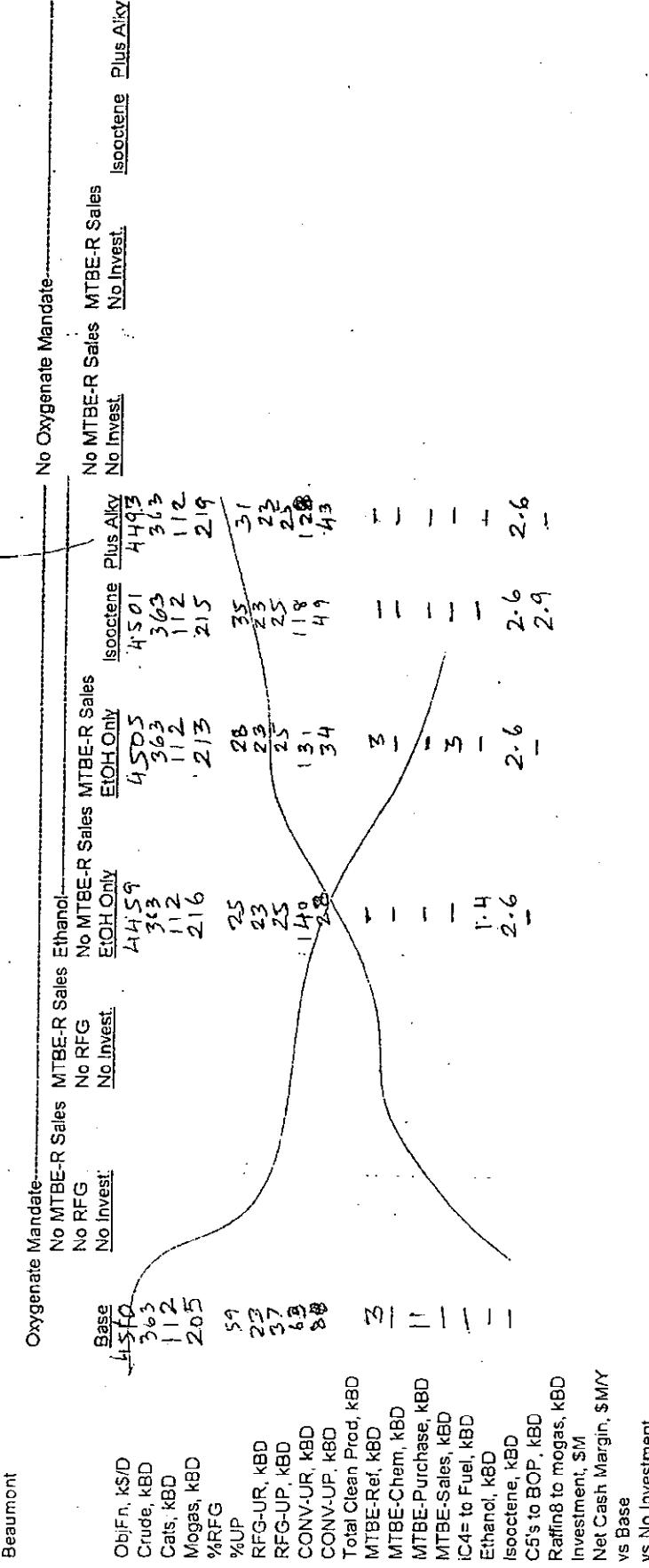
	Oxygenate Mandate-			No Oxygenate Mandate-		
	No MTBE-R Sales	MTBE-R Sales	Ethanol	No MTBE-R Sales	MTBE-R Sales	MTBE-R Sales
Base	No Invest.	No RFG	EtOH Only	No Invest.	No EtOH Only	No Invest.
ObjFn, k\$D	4510	4451	4492	4444	4496	4458
Crude, kBD	363	363	363	363	363	363
Cats, kBD	112	112	112	112	112	112
Mogas, kBD	205	208	197	216	212	215
%RFG	26.3	0.0	0.0	22.2	20.8	22.3
%UP	58.0	30.3	35.0	23.6	31.1	33.0
RFG-UR, kBD	23	0	0	23	19	29.8
RFG-UP, kBD	31	0	0	25	25	23
CONV-UF, kBD	62	145	0	142	127	121
CONV-LF, kBD	88	63	69	26	41	46
Total Clean Prod, kBD					130	135
MTBE-Ref, kBD	3	0	3	0	40	53
MTBE-Chem, kBD	0	0	0	0	0	0
MTBE-Purchase, kBD	11	0	0	3	0	0
MTBE-Sales, kBD	0	0	0	0	0	0
IC4= to Fuel, kBD	0	0	3	0	0	0
Ethanol, kBD	0	0	0	1.1	0	0
Isobutene, kBD	0	0	0	2.6	0	1.5
C5's to BCP, kBD				2.4	2.6	0
RaffinB to mogas, kBD			0	0	0	0
Investment, \$M				0	0	0
Net Cash Margin, \$M/Y				2.6	0	0
vs Base						2.6
vs No Investment						0

5kBD Alk

Beaumont

	Oxygenate Mandate			No Oxygenate Mandate		
	No MTBE-R Sales	MTBE-R Sales	Ethanol	No MTBE-R Sales	MTBE-R Sales	MTBE-R Sales
	No RFG	No RFG		EthOH Only	Plus Alky	Plus Alky
ObjFn, k\$JD	44451	4492		4444	4471	4487
Crude, kBD	363	363		363	363	363
Cats, kBD	112	112		112	112	112
Mogas, kBD	208	197		216	218	218
%RFG	0	0		212	215	215
%UP						
RFG-UR, kBD	23	0	23	17	23	23
RFG-UP, kBD	51	0	25	25	25	23
CONV-UR, kBD	63	145	142	127	121	115
CONV-UP, kBD	88	63	26	46	40	30
Total Clean Prod, kBD	3	0	3	0	0	0
MTBE-Ref, kBD	3	0	0	0	0	0
MTBE-Chem, kBD	0	0	0	0	0	0
MTBE-Purchase, kBD	1	0	0	0	0	0
MTBE-Sales, kBD	0	0	0	0	0	0
iC4= to Fuel, kBD	0	0	0	0	0	0
Ethanol, kBD	0	0	0	0	0	0
Isooctene, kBD	0	0	0	0	0	0
C5's to BOP, kBD	0	0	0	0	0	0
Raffing to mogas, kBD	0	0	0	0	0	0
Investment, \$M				2.6	2.6	2.6
Net Cash Margin, \$MMY				2.0	0	0
vs Base						
vs No Investment						

Δ 5.7



- Refining MTBE sales questionable due to ~~poor~~ quality
- Up production can be increased via C5's purchase (B/E value — 70% RTX 9)